CORPORATE PROFILE 2021

FINAL REPORT





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CORPORATE PROFILE 2021

The Standing Committee on Operations & Safety (SCOS) Corporate Profile summarizes, for internal comparison and continuous improvement purposes only, various metrics of Canadian Gas Association distribution and transmission member organizations for use by senior executives.

This report provides a snapshot of overall industry activities and other select information. Data is collected from all CGA local distribution and transmission organizations across the country. Included in the list of organizations providing data are some combination distribution/transmission companies as well as combination gas/electric companies. CGA membership accounts for almost 100% of all Canadian natural gas distribution organizations and a significant portion of Canadian transmission organizations.

Where appropriate, some of the data has been aggregated into industry totals and some broken down by organization.

This report provides data first as a National Summary, and then broken down into the following categories: Company Dimensions, Plant Information, Financial Information, Fleet Information, Operational Information, Damage Prevention and Health and Safety.

The charts following are presented in ascending order. The statistical comparisons are primarily shown to compare relative sizes of organizations with respect to customers, employees and facilities.

Wherever practical, distribution and transmission statistics are separated for comparison and clarity.

The classification "Transmission" used in the Corporate Profile may not necessarily reflect the regulatory or technical definition of transmission pipelines (please see Definitions, page 37). For the purposes of this profile, the classification of assets and employees is left to each organization's discretion, and may be based on corporate structure or operational alignment.

COVID-19

Well into the pandemic, the natural gas industry and delivery organizations continue to be recognized as providers of an essential service working closely with authorities & other stakeholders to protect the health and safety of customers and employees.

System Reliability for CGA Distribution Member Organizations

System reliability is a key measure for all energy delivery organizations as an indicator of supply continuity to its customers as well as potentially a key marketing tool. While not all CGA member organizations capture the data needed to have fully national numbers, there is value in using what data is available, prorated to suit, to be able to develop at least a rough indicator of natural gas delivery industry reliability.

Although CGA System reliability metrics are based on the electricity sector reliability metrics, CGA metrics represent a broader range of unplanned events, including large-scale and "non-blue sky" events which other reliability metrics typically exclude.

The measure of reliability for the natural gas delivery industry is a percentage based on the number of days natural gas distribution customers were without gas service due to unplanned outages (gas service not available to a customer due to LDC issues; unplanned outages including 1st, 2nd & 3rd party damages and all other unplanned distribution system and system component related issues) in a given year versus the number of days natural gas service was available to all distribution customers in the same year, i.e.:

= (Total # of customers left without gas in one year due to unplanned outages) x (Avg length of outage in days)
(Number of days in a year) x (Total number of CGA distribution customers in the same year)

= Canadian natural gas customers were without gas service **0.0003%** of the time in 2021

or

gas supply was available 99.9997% of the time.

NATIONAL SUMMARY

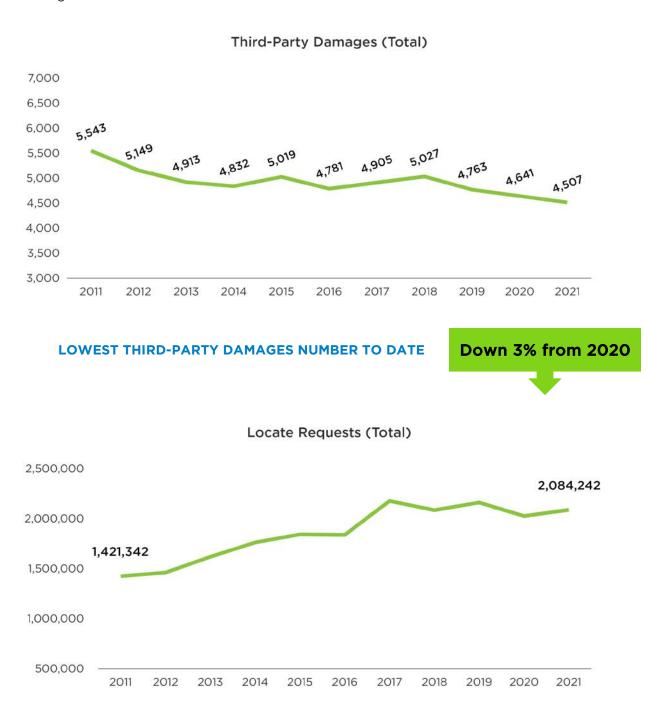
DISTRIBUTION AND TRANSMISSION

NATIONAL SUMMARY

2020 / 2021		
Key Indicators	CGA Member National Totals	
	2020	2021
Active Customers - Distribution	7,391,446	7,485,012
Net Increase in Active Customers (Year to Year) - Distribution	55,763	93,566
Employees - Distribution	10,247	10,492
Employees - Transmission	3,166	3,100
Throughput - Distribution (10 ⁶ m³)	50,200	51,151
Throughput - Transmission (10 ⁶ m³)	284,643	309,779
Main, Kilometers - Distribution	302,491	304,533
Service Lines, Kilometers - Distribution	193,547	195,599
Pipeline, Kilometers - Transmission	76,966	77,332
Third Party Damages - Distribution & Transmission	4,641	4,507
Locate Requests - Distribution & Transmission	1,969,966	2,084,242
O&M Costs - Distribution	\$1,964,691,719	\$1,980,829,375
O&M Costs - Transmission	\$1,059,751,000	\$1,034,713,000
System Improvement Capital Spend - Distribution	\$546,613,000	\$615,019,000
System Improvement Capital Spend - Transmission	\$793,808,000	\$871,439,000
Fleet Capital Spend – Distribution & Transmission	\$51,204,317	\$52,248,062
Reliability	99.9994%	99.9997%

DAMAGE PREVENTION

Natural gas utilities and transmission organizations are promoters of the "Click Before You Dig" and "Call Before You Dig" messages and are leaders in the effort to encourage citizens and excavators to call for the location of underground utilities before starting a project involving excavation and to dig safely while working.

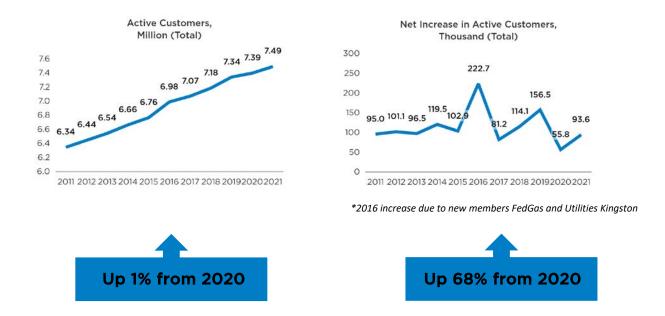


Up 6% from 2020

i

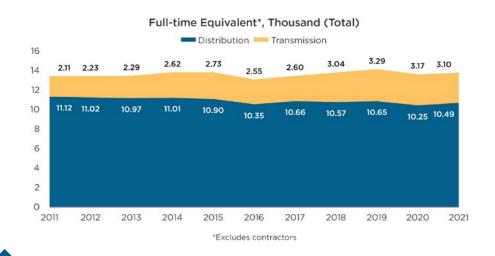
CUSTOMERS

Over half the population of Canada, in close to **7.5 million** homes, businesses, hospitals, schools, industrial companies and power generators depend on natural gas.



EMPLOYMENT

CGA distribution and transmission organizations directly employ over 13,000 people.



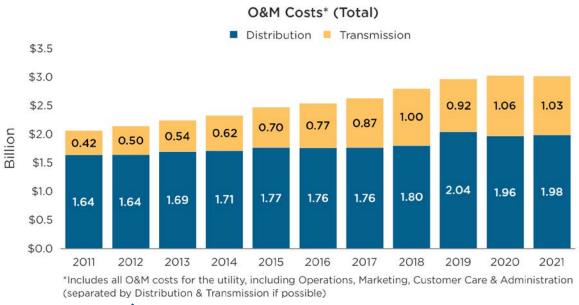
Up 2% from 2020

Total 13,592

Down 2% from 2020

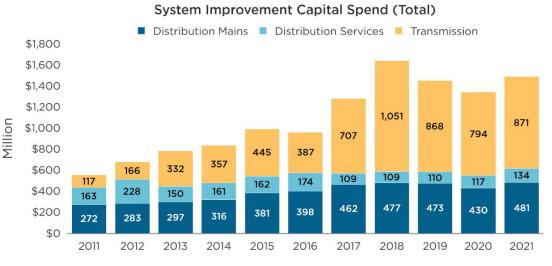
FINANCIALS

CGA distribution and transmission organizations invest over \$3 billion per year in operations and maintenance and over \$1.4 billion in system improvements.



Up 1% from 2020

Down 2% from 2020

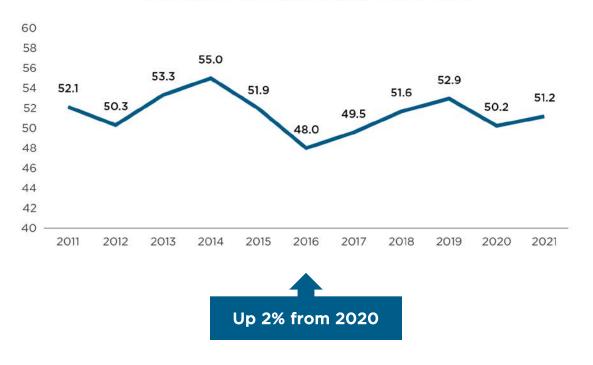


Up 11% from 2020

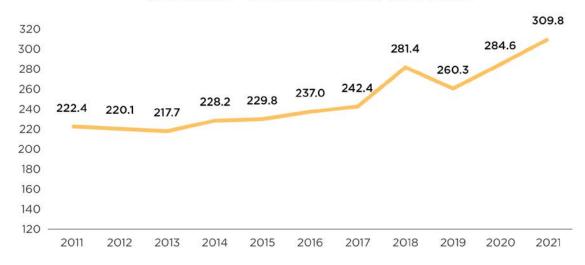
OPERATIONAL

An underground continent-wide natural gas transmission and delivery and storage infrastructure brings natural gas from the wellhead to consumer. In Canada, over **577,000 kilometers** of CGA member pipelines are backstopped by storage facilities that can hold **948 bcf or ~27 bcm**. These extensive pipeline and storage systems mean Canadians can count on highly reliable service levels.

Distribution - Throughput, Billion Cubic Meters

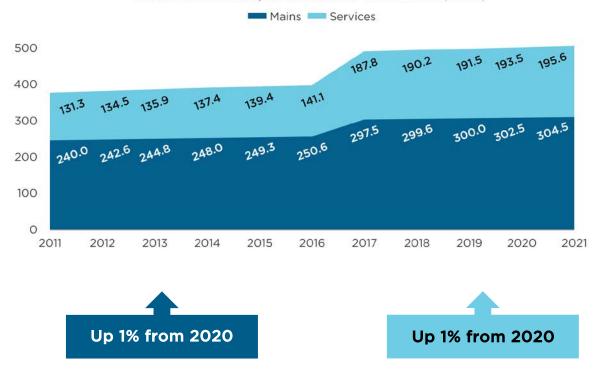


Transmission - Throughput, Billion Cubic Meters





Distribution Lines, Thousands of Kilometers (Total)



Total Kilometers Distribution 500,132

Total Kilometers Distribution & Transmission 577,464

Transmission Pipeline, Thousands of Kilometers (Total)

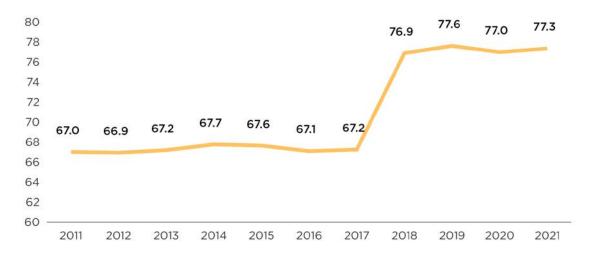




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PARTICIPATING ORGANIZATIONS

EXPLANATORY NOTES - 2021 DATA

1. FEDERATION OF ALBERTA GAS CO-OPS (FedGas)

Provincial reporting requirements do not make a distinction between distribution mains and services. Therefore, for the purposes of the CGA Corporate Profile, an assumption of a 50/50 ratio between distribution mains and services has been made.

An assumption of 100% plastic was made for *Service Lines, Pipe Material Breakdown (%)* as in previous years.

Data not submitted for O&M Costs, Fleet Capital Spend and Annual Residential Use.

ATCO

Data not submitted for Service Lines, Pipe Material Breakdown (%).

3. ÉNERGIR

Data not submitted for Annual Residential Use, Unplanned Outages.

4. SASKENERGY

For Employment, a distinction between Distribution and Transmission - Total FTE's (Excluding Contractors) is not made; for the purposes of the CGA Corporate Profile, an assumption of a 80/20 ratio was made (as in 2020).

5. MANITOBA HYDRO

Data not submitted for Peak Day Throughput, Annual Residential Use and Fleet Capital Spend.

6. TC ENERGY

Data not submitted for Peak Day Throughput and Annual Residential Use (N/A).

7. KITCHENER UTILITIES

Data collection improvements to be made year by year.

Data not submitted for Service Lines, Pipe Material Breakdown (%), Annual Residential Use, O&M Costs, New Business/Growth Capital and System Improvement Capital Spend.

GENERAL NOTES

CORRECTIONS TO HISTORICAL DATA

Organizations may make corrections to historical data at any time but CGA needs to be informed of those changes. This means that data reflected in the current year's Corporate Profile may be different than data reflected in previous Corporate Profile reports.

2. ENBRIDGE GAS INC.

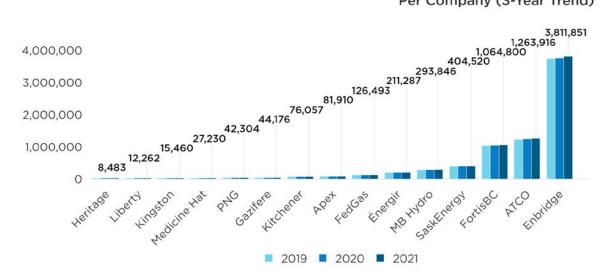
3-Year Trend Charts use combined data (Enbridge Gas Distribution and Union Gas.) (2019, 2020, 2021)

COMPANY DIMENSIONS

Active Customers

DISTRIBUTION

Per Company (3-Year Trend)

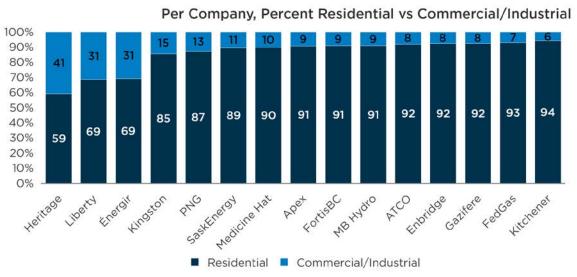


Active Customers = number of all active meters as of the end of the most recent calendar year, locked or unlocked, that are subject to meter readings and billing count

Active Customers DISTRIBUTION **CGA Total Count** 7,485,012 2021 2020 7,391,446 2019 7,335,683 2018 7,179,207 2017 7,065,105 6,983,928 2016 6,761,200 2015 2014 6,658,342 6,538,843 2013 2012 6,442,362 2011 6,341,256 0 2,000,000 4,000,000 6,000,000 8,000,000

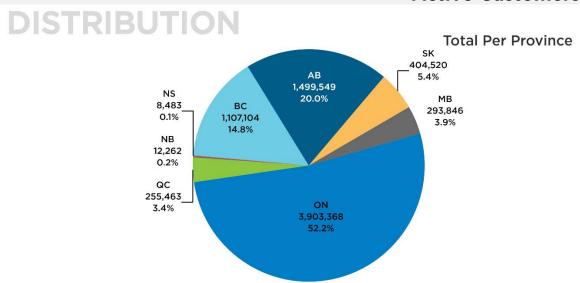
Active Customers

DISTRIBUTION



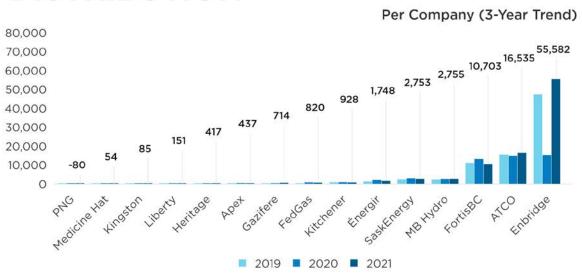
Active Customers = number of all active meters as of the end of the most recent calendar year, locked or unlocked, that are subject to meter readings and billing count

Active Customers



Net Increase in Active Customers

DISTRIBUTION

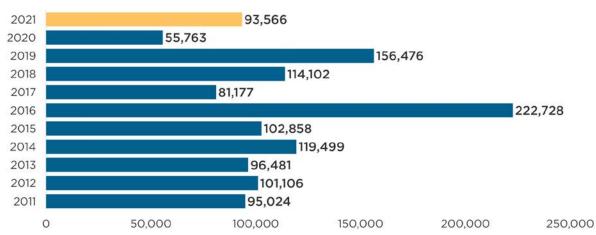


Net Increase in Active Customers (Year to Year) = the gross number of customers added in a given year minus the number of customers that have left the natural gas delivery system during that same year.

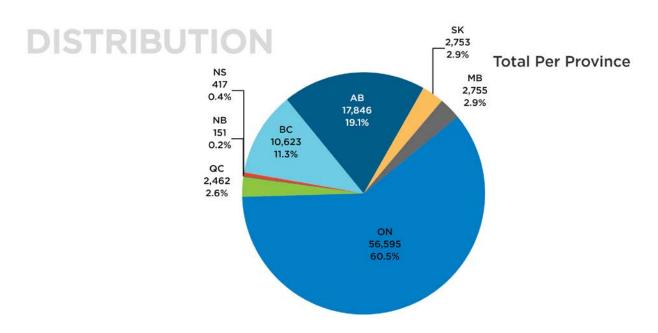
Net Increase in Active Customers

DISTRIBUTION

CGA Total Count



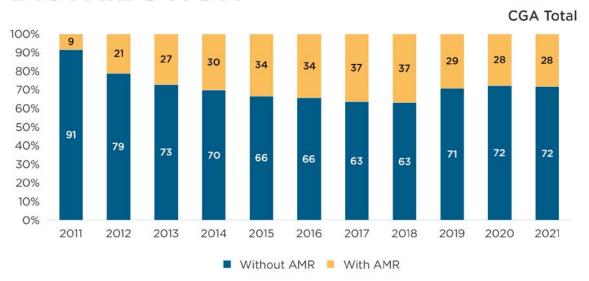
Net Increase in Active Customers



Net Increase in Active Customers (Year to Year) = the gross number of customers added in a given year minus the number of customers that have left the natural gas delivery system during that same year.

Customers Being Billed Via AMR

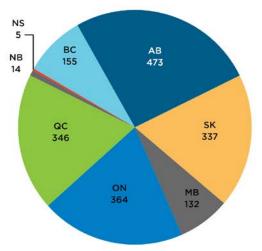
DISTRIBUTION



Communities Served

DISTRIBUTION





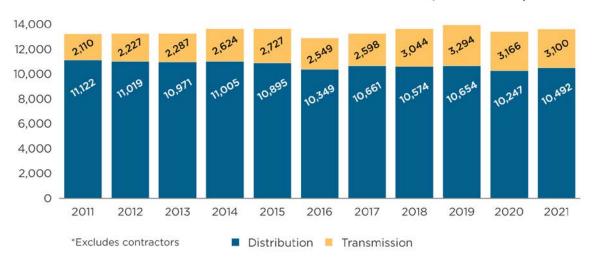
Total Communities Served Across Canada 2,249

Communities Served = Number of communities being served by a local utility; the term "community" used by each organization when describing the smallest category of geographic area that they serve

Employment

DISTRIBUTION - TRANSMISSION

CGA Total, Full Time Equivalent*



Total 13,592

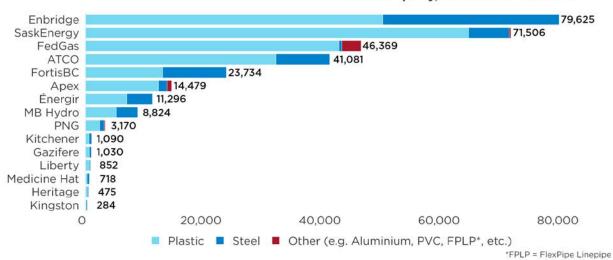
Employment = All distribution & transmission employees (FTE basis) excluding contractors

PLANT INFORMATION

Main - Kilometers

DISTRIBUTION

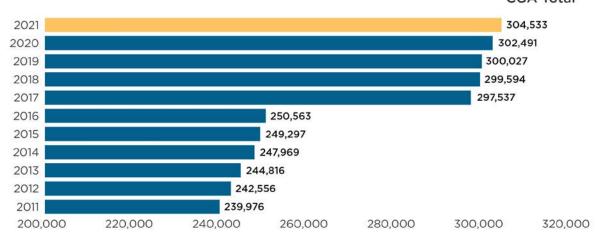
Per Company, Material Breakdown



Main - Kilometers

DISTRIBUTION

CGA Total



Main - Kilometers

DISTRIBUTION

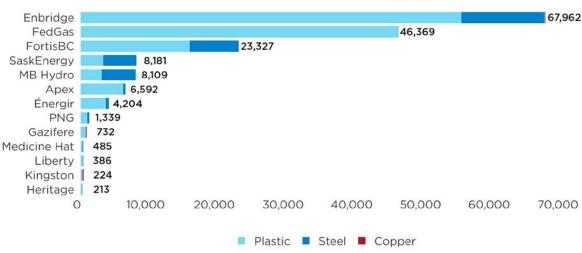
CGA Total, Material Breakdown



Service Lines - Kilometers

DISTRIBUTION

Per Company, Material Breakdown

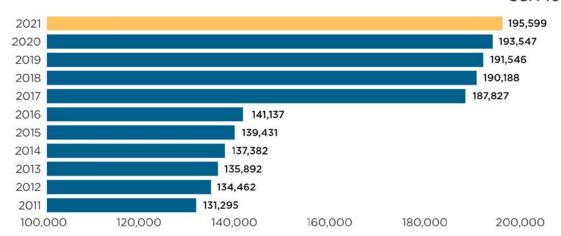


*Material Breakdown for Service Lines data not submitted by ATCO (Explanatory Note 2), FedGas (Explanatory Note 1) and Kitchener (Explanatory Note 7).

Service Lines - Kilometers

DISTRIBUTION

CGA Total

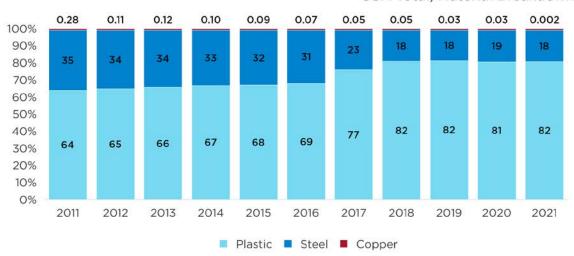


*Material Breakdown for Service Lines data not submitted by ATCO (Explanatory Note 2), FedGas (Explanatory Note 1) and Kitchener (Explanatory Note 7).

Service Lines - Kilometers

DISTRIBUTION

CGA Total, Material Breakdown

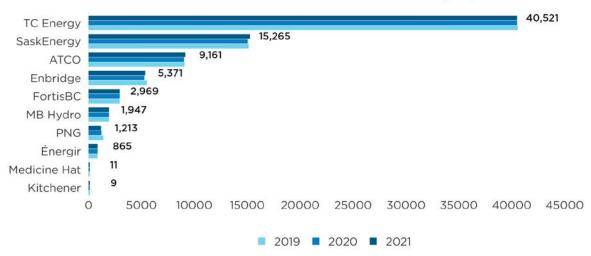


^{*}Material Breakdown for Service Lines data not submitted by ATCO (Explanatory Note 2), FedGas (Explanatory Note 1) and Kitchener (Explanatory Note 7).

Pipeline - Kilometers

TRANSMISSION

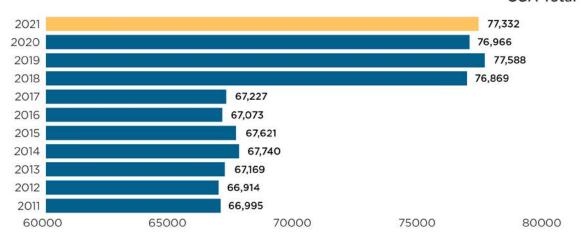
Per Company (3-Year Trend)



Pipeline - Kilometers

TRANSMISSION

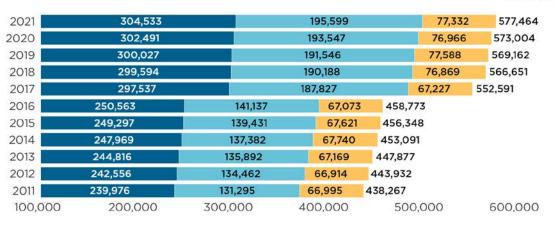
CGA Total



Main, Service Lines, Pipeline - Kilometers

DISTRIBUTION - TRANSMISSION

CGA Total

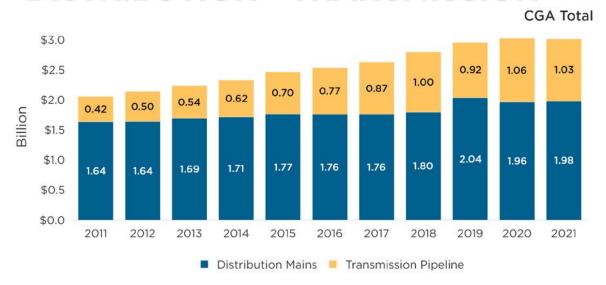


■ Distribution Main ■ Service Lines ■ Transmission Pipeline

FINANCIAL INFORMATION

O&M Costs*

DISTRIBUTION - TRANSMISSION



*Includes all O&M costs for the utility, including Operations, Marketing, Customer Care & Administration and is separated by Distribution & Transmission if possible

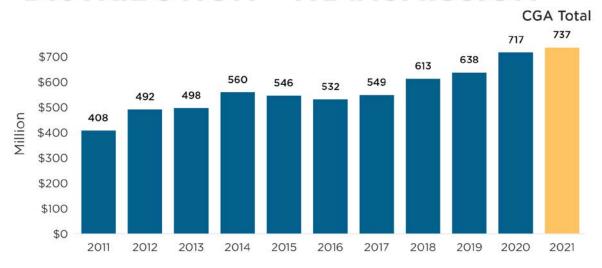
\$1.03 million for transmission O&M costs

\$1.98 billion for distribution O&M costs

\$3.01 billion in total

New Business Capital Spend*

DISTRIBUTION - TRANSMISSION

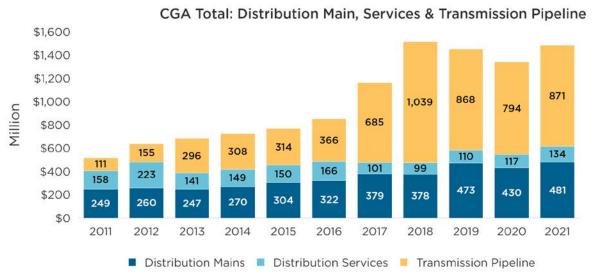


*Gross capital spend including overhead spent on new business for core growth, i.e. the cost to add new customers.

\$737 million spent on new business

System Improvement Capital Spend

DISTRIBUTION - TRANSMISSION



\$871 million spent on system improvement for transmission pipeline \$134 million spent on system improvement for distribution services

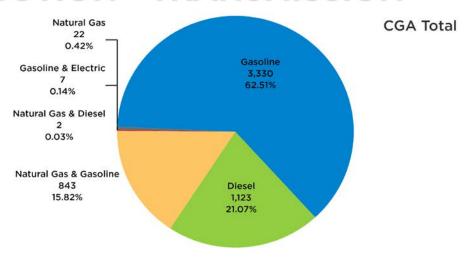
\$481 million spent on system improvement for distribution main

\$1.48 billion in total

FLEET INFORMATION

Vehicles by Fuel Type

DISTRIBUTION - TRANSMISSION



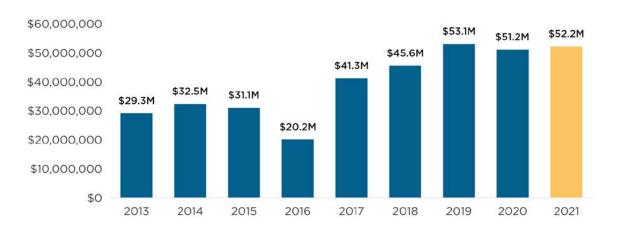
Total Vehicles 5,327

Vehicle - A motor vehicle with a gross vehicle mass (GVM) not greater than 4.5 tonnes and constructed or equipped to seat no more than twelve (12) adults (including the driver).

Fleet Capital Spend

DISTRIBUTION - TRANSMISSION

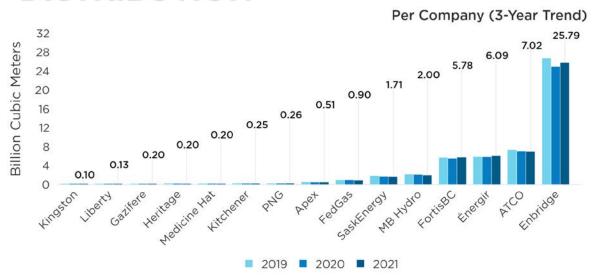
CGA Total



OPERATIONAL INFORMATION

Gas Throughput

DISTRIBUTION



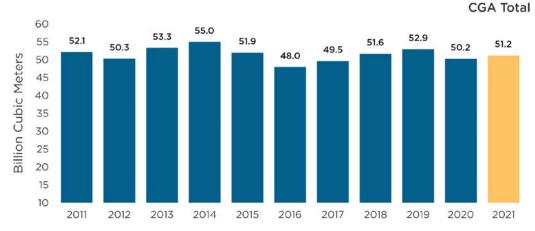
Throughput is Sales Volume + Transportation Service* + Unaccounted for Gas**

*Transportation Service includes all gas transported for Energy Marketer Agencies.

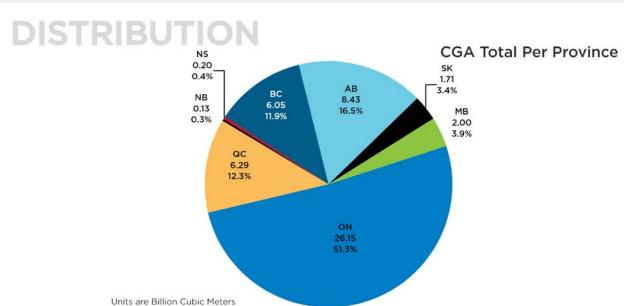
**Unaccounted for Gas = System gas volumes received - System gas volumes sent out (metered company use, purge, blow-off, third party damage volumes are accounted for).

Gas Throughput

DISTRIBUTION



Gas Throughput



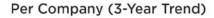
Throughput is Sales Volume + Transportation Service* + Unaccounted for Gas**

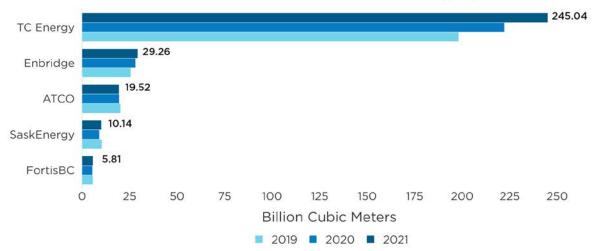
*Transportation Service includes all gas transported for Energy Marketer Agencies.

**Unaccounted for Gas = System gas volumes received - System gas volumes sent out (metered company use, purge, blow-off, third party damage volumes are accounted for).

Gas Throughput

TRANSMISSION

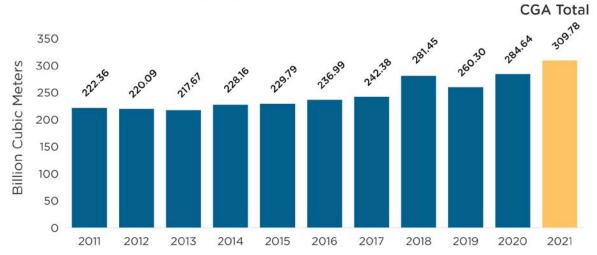




Throughput is Sales Volume + Transportation Service* + Unaccounted for Gas**
*Transportation Service includes all gas transported for Energy Marketer Agencies.
**Unaccounted for Gas = System gas volumes received - System gas volumes sent out
(metered company use, purge, blow-off, third party damage volumes are accounted for).

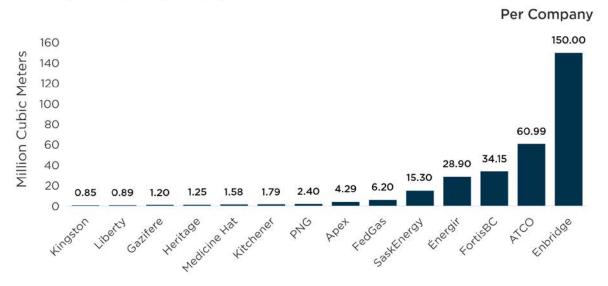
Gas Throughput

TRANSMISSION



Peak Day Throughput

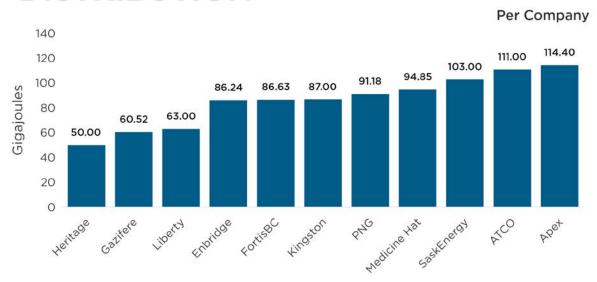
DISTRIBUTION



^{*}Peak Day Throughput data not submitted by Manitoba Hydro (Explanatory Note 5) and TC Energy (Explanatory Note 6).

Annual Residential Use

DISTRIBUTION



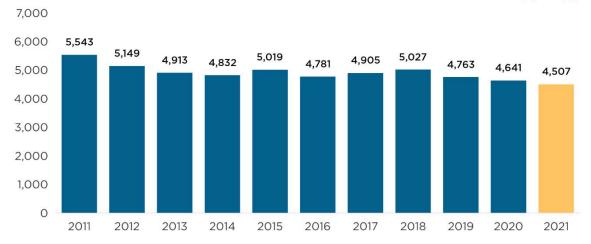
*Annual Residential Use data not submitted by FedGas (Explanatory Note 1), Énergir (Explanatory Note 3), Manitoba Hydro (Explanatory Note 5), TC Energy (Explanatory Note 6), Kitchener Utilities (Explanatory Note 7).

DAMAGE PREVENTION

Third-Party Damages

DISTRIBUTION - TRANSMISSION

CGA Total

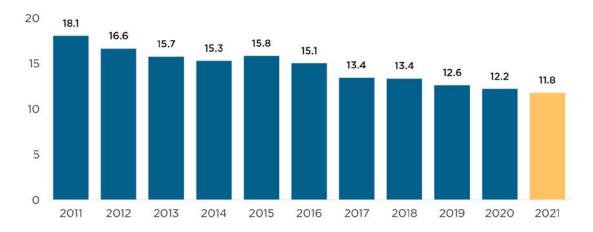


lowest number of third-party damages

Third-Party Damages

DISTRIBUTION - TRANSMISSION

CGA Rate Per Thousand Kilometers



Third-Party Damages

DISTRIBUTION - TRANSMISSION

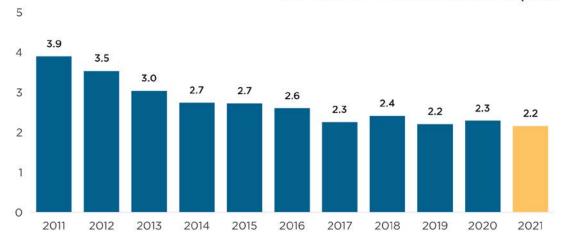
Provincial Rate Per Thousand Kilometers



Third-Party Damages

DISTRIBUTION - TRANSMISSION

CGA Rate Per Thousand Locate Requests



Third-Party Damages

DISTRIBUTION - TRANSMISSION

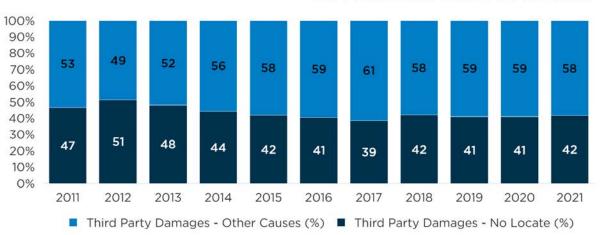
Provincial Rate Per Thousand Locates



Third-Party Damages

DISTRIBUTION - TRANSMISSION

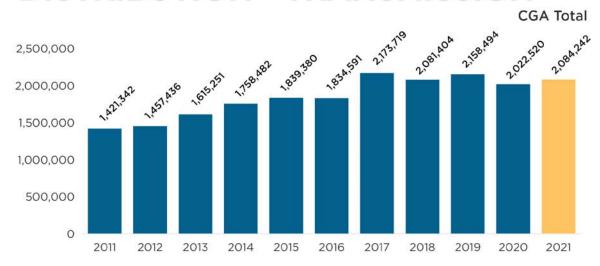
CGA Total: Other Causes vs. No Locate*



Incidents where no locate was requested by the excavator compared to incidents where a locate was requested by the excavator as a percentage of total third-party damage incidents. *Other causes include: improper hand exposure, locate error, excavation prior to locates being provided, excavation outside of limits of locate, imprudent excavation, records error, etc.

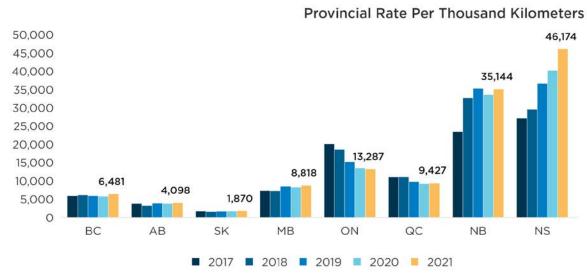
Locate Requests

DISTRIBUTION - TRANSMISSION



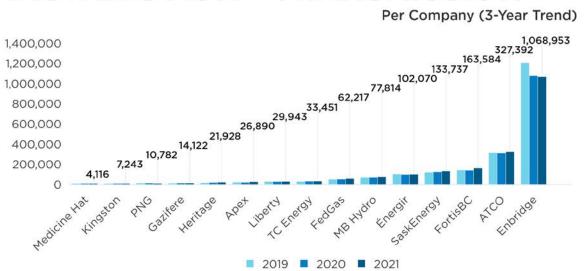
Locate Requests

DISTRIBUTION - TRANSMISSION



Locate Requests

DISTRIBUTION - TRANSMISSION

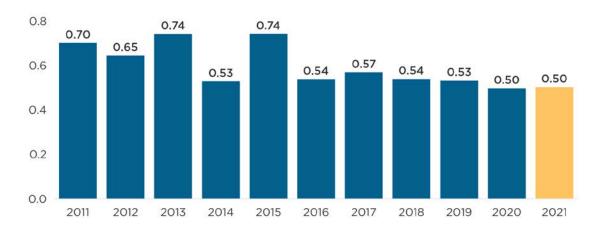


HEALTH & SAFETY

Lost Time Injuries

DISTRIBUTION - TRANSMISSION

CGA Frequency Rate*



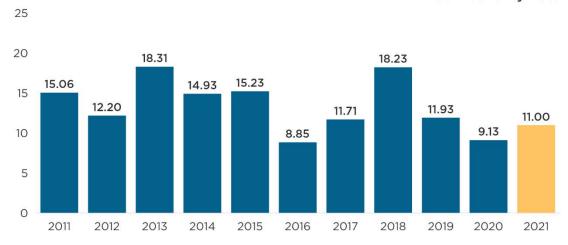
Lost Time Injuries - Frequency Rate (LTI-FR) = total number of lost time injuries or illnesses which occurred in the calendar year X 200,000/Exposure Hours

*Calculated by averaging rate provided by each organization and weighting by employee count

Lost Time Injuries

DISTRIBUTION - TRANSMISSION

CGA Severity Rate*

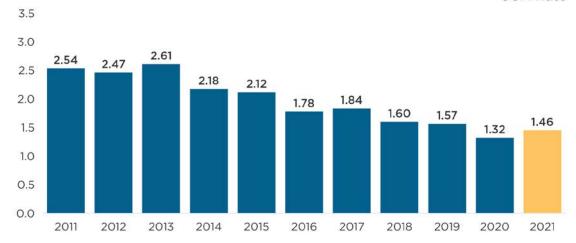


Lost Time Injuries - Severity Rate (LTI-SR) = total number of lost days X 200,000/Exposure Hours
*Calculated by averaging rate provided by each organization and weighting by employee count

Recordable Injuries

DISTRIBUTION - TRANSMISSION

CGA Rate*



Recordable Injury includes any incident resulting in a fatality, lost time injury medical treatment/medical aid injury or restricted work injury.

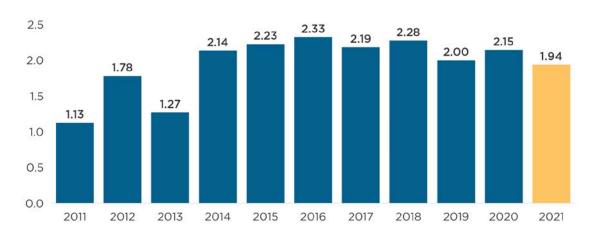
A first aid injury is not considered a recordable injury.

*Calculated by averaging rate provided by each organization and weighting by employee count

Preventable Fleet Motor Vehicle Incidents

DISTRIBUTION - TRANSMISSION

CGA Rate*

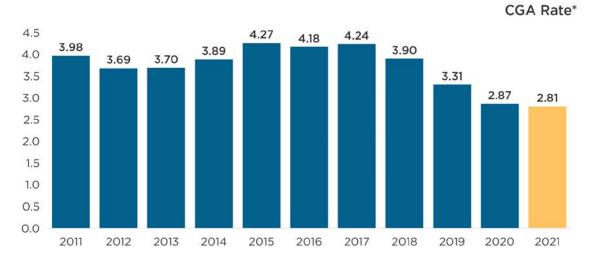


Preventable Fleet Motor Vehicle Incident is any occurrence resulting in death, injury and/or property damage involving a fleet motor vehicle which the driver could have avoided by application of reasonable defensive driving practices (for every 1 million km driven).

*Calculated by averaging rate provided by each organization and weighting by employee count (Preventable Fleet Motor Vehicle Incidents are not reported by all organizations)

Reportable Fleet Motor Vehicle Incidents

DISTRIBUTION - TRANSMISSION



Reportable Fleet Motor Vehicle Incident is any occurrence involving a fleet motor vehicle which is not properly parked, resulting in death, injury and/or property damage (for every 1 million km driven). Collisions where a vehicle is properly parked are considered non-reportable. Reportable fleet motor vehicle incidents include preventable and non-preventable fleet motor vehicle incidents.

*Calculated by averaging rate provided by each organization and weighting by employee count

*For every one (1) million kilometers driven

CORPORATE PROFILE - DEFINITIONS

Following is a summary of the definitions used in the CGA Corporate Profile to maximize consistency of data and effectiveness of comparisons across member organizations.

Transmission

Transmission generally refers to pipelines that transport natural gas from gathering or storage facilities to distribution facilities.

Distribution

Distribution generally refers to piping systems that deliver natural gas from transmission facilities to end-users. Only CGA members' data is reported for both Transmission & Distribution totals.

COMPANY DIMENSIONS

Active Customers

Based on total active meter count as of the end of the most recent calendar year, locked or unlocked, that are subject to meter readings and billing.

Collected in three (3) categories - Residential, Commercial and Industrial.

Net Increase in Active Customers (Year to Year)

Net Increase in Active Customers is the gross number of customers added in a given year minus the number of customers that have left the natural gas delivery system during that same year. The figures used for the CGA Corporate Profile are obtained by subtracting the gross number of customers reported by our members in the previous year from the gross number of customers reported by our members for the year that this report has been compiled for, i.e. in this case:

the gross total number customers reported for one year - the gross total number of customers reported in the previous year = the Net Increase in Active Customers.

Customers Being Billed Via AMR (Automated Meter Reading)

Total number of active customers with AMR devices (i.e., does not require a meter reader to visit the site to obtain meter readings).

Employment (FTEs)

All Distribution employees (FTE basis) excluding contractors.

All Transmission employees (FTE basis) including storage and LNG excluding contractors.

Communities Served

Communities Served refers to the number of communities receiving natural gas distributed by a local utility. For the purposes of the Corporate Profile, the term "community" should take on the meaning of the term properly used by each organization when describing the smallest category of geographic area that they serve ("serve" meaning that there should exist at least one customer). Separate areas should not be overlapping.

PLANT INFORMATION

Kilometers of Main

Total length of Distribution main. Where possible, a breakdown by pipe material (%) is also requested. Percentage of Steel, Plastic & Other (e.g., Aluminium, PVC, FPLP*, etc.). *FlexPipe Linepipe

Kilometers of Transmission Pipeline

Total length of Transmission pipeline.

Kilometers of Service Lines

Total length of service lines (typically only for Distribution). "Service line" includes active and inactive pipelines. Percentage of Steel, Plastic & Copper.

*Active (Live Active): Gas in the pipe, feeding customers

*Inactive (Live Inactive): Gas in the pipe, not feeding customers, i.e., meter turned off or removed

*Abandoned (in place): Pipe segmented away and no longer part of gas system

FINANCIAL INFORMATION

O&M Costs (billions)

Includes all O&M costs for the utility, including Operations, Marketing, Customer Care, and Administration, separated for Distribution & Transmission where possible.

New Business/Growth Capital (Core Business) (millions)

Gross capital spend including overhead spent on new business for core growth, i.e., the cost to add new customers.

System Improvement Capital Spend (millions)

Gross capital spend including overheads for system improvements for pipelines and services, including things like AMI/AMR dollars, pipeline replacement programs, reinforcement, in-to-out programs, meter exchanges/GI's, etc.

FLEET INFORMATION

Vehicle

A motor vehicle with a gross vehicle mass (GVM) not greater than 4.5 tonnes and constructed or equipped to seat no more than twelve (12) adults (including the driver).

*Trailers and ATV's are not considered vehicles by most CGA member organizations (considered more as equipment).

OPERATIONAL INFORMATION

Throughput (10°m³/billion cubic meters)

Throughput is Sales Volume + Transportation Service* + Unaccounted for Gas**

*Transportation Service includes all gas transported for Energy Marketer Agencies.

**Unaccounted for Gas = System gas volumes received - System gas volumes sent out (metered company use, purge, blow-off, third party damage volumes are accounted for).

Peak Day Throughput (106m3/million cubic meters)

Volume of gas that was actually, physically delivered by a distribution system on peak day in a given year.

*In future years, the classifications of the type of delivery may be distinguished.

Annual Residential Use (Gigajoules)

Average annual usage per existing residential customer.

DAMAGE PREVENTION

Total Locate Requests

Number of Locate Requests (Tickets) issued by either a One-Call Center or an organization's own locate request Call Center.

Third Party Damages

Third Party Damages are all damages caused by parties other than utility or transmission company personnel or their contractors/agents.

Third Party Damages - No Locate vs. Other Causes*

The number of Third-Party Damages where no locate was requested by the excavator compared to incidents where a locate was requested by the excavator as a percentage of total third-party damage incidents.

*Other causes include: improper hand exposure, locate error, excavation prior to locates being provided, excavation outside of limits of locate, imprudent excavation, records error, etc.

Third Party Damages per Thousand Locate Requests

The total number of Third-Party Damages divided by the total number of Locate Requests.

HEALTH & SAFETY

Lost-Time Injury Frequency Rate (LTI-FR)

This frequency rate is based on the total number of lost-time injuries or illnesses which occurred in the calendar year, using the following formula:

Lost-Time Injury Frequency Rate = Number of Lost-Time Injuries x 200,000/Exposure Hours

Lost-Time Injury Severity Rate (LTI-SR)

Calculation of the lost-time injury severity rate is accomplished using the following formula: Lost-Time Injury Severity Rate = Number of Lost Days x 200,000/Exposure Hours

Recordable Injury

Includes any incident resulting in a fatality, lost time injury medical treatment/medical aid injury or restricted work injury. A first aid injury is not considered a recordable injury.

Preventable Fleet Motor Vehicle Incident

Any occurrence resulting in death, injury and/or property damage (for every one (1) million kilometers driven) involving a fleet motor vehicle which the driver could have avoided by application of reasonable defensive driving practices

*Preventable Fleet Motor Vehicle Incidents are not reported by all organizations.

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CGA CONTINUOUS IMPROVEMENT 2022

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